



John H. Vivadelli
Founder and CEO
AgilQuest Corporation

About John Vivadelli

John Vivadelli founded AgilQuest Corporation in 1994 to lead the transformation of workplace measurement and management. He is a recognized expert in the fields of alternative office environments, real estate metrics and cost management, and business continuity. He delivers his message to diverse organizations such as the International Facility Management Association (IFMA), the Department of Defense Executive Management Course, Old Dominion University's School of Business, Massachusetts Institute of Technology's Enterprise Forum, Carnegie Mellon University's Advanced Building Systems Consortium, the American Management Association's Summer Conference and the International Telework Advisory and Council (ITAC).

Mr. Vivadelli believes, "Facility management requires more than simply maintaining an inventory of space and its assigned occupant. Executive Management demands to know real estate's actual use because you cannot truly manage what you do not measure. Not only can organizations save millions of dollars annually by eliminating or reconfiguring underutilized space, but knowing actual use enables organizational resiliency and business continuity."

AgilQuest Corporation

Make Your Workplace as Agile as Your Workforce.

AgilQuest delivers mission critical, enterprise software and consulting expertise that gives corporate management the power to make real estate and facility decisions that can result in millions of dollars in cost savings. Our software solution manages daily workplace operations and measures the *actual* use of every workspace in a global real estate portfolio.

Studies show that organizations operate twice as much office space as needed, but they have no way to measure or identify which workspaces are underutilized. Our solution shows management which spaces can be eliminated, shared, or reconfigured based on empirical data.

AgilQuest's web-native **OnBoard**[®] Workplace Management solution manages and measures an organization's infrastructure of workspaces, services and equipment, integrating these discrete parts into a **Network of Space**[™].

OnBoard empowers workers to locate and reserve all the corporate resources they need whenever and wherever they need to work – from assigned office space to alternative office space, from conference rooms to offices, from catering to projectors. By entering one simple transaction a worker secures a needed office resource, redirects their telephone extension, updates their calendar,

initiates a chargeback, and generates an entry for management analysis.

OnBoard addresses the three types of office space and the specific needs and processes associated with each:

SHARED SPACE that can be reserved and used by a mobile work force

COLLABORATIVE SPACE and the scheduling and use of Conference Rooms

ASSIGNED SPACE and the management of chum

Office workers use OnBoard to access conference rooms, equipment and services; facility managers use OnBoard to schedule and automatically transfer phone extensions for assigned office moves; and the highly mobile workforce and teleworkers use OnBoard to gain access to Shared Space (Hoteling or Alternative Officing).

The benefits are huge: improved utilization of space, higher employee productivity, improved project collaboration, reduction in workspaces, lower cost per move, improved business continuity planning and real estate cost savings that can be in the tens of millions of dollars!



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